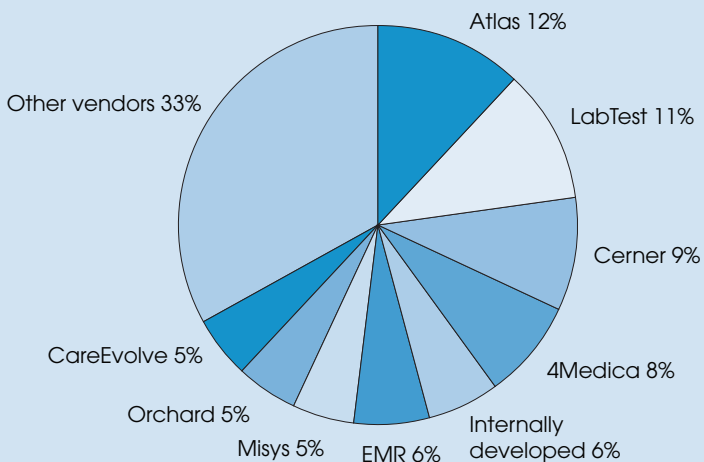


ORCHARD, ATLAS AND LABTEST AT TOP OF SATISFACTION SURVEY

The Web-connectivity vendor with the highest combined rating for two key customer satisfaction ratings was Orchard Software Corp. Ten surveyed customers gave Orchard an average rating of 3.78 (out of a possible 5) on the question: “How would you rate the level of support/service that your Web-connectivity vendor provides?” And Orchard received an average 4.22 rating on the question: “Would you buy from your current Web-connectivity vendor again?” Orchard’s combined score was 8.00 (out of a possible 10).

Market Share among Survey Respondents with Web-Connectivity



Source: LE’s 2nd Annual Web-Connectivity Survey (September 2007)

Atlas Medical was a close second with a combined average rating of 7.99 from 22 surveyed lab customers, including 3.84 for “level of service/support” and 4.15 for “Would you buy again?”

LabTest was next with a combined score of greater than 7.76 from 20 customers, including 3.69 for “level of service/support” and 4.07 for “Would you buy again?”

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Overall, survey participants gave their vendor a rating a combined average rating of 6.95, including 3.40 for “level of service/support” and 3.55 for “Would you buy again?”

Among those labs that have established a Web-based connection with their physician clients, 12% say they are using Atlas LabWorks, while another 11% use LabTest. Cerner was next with a 9% share. Only 6% of surveyed labs said they had established direct LIS-to-EMR connections to their physician clients, but it looks like this form of lab-to-physician communication will rise rapidly.

Average Customer Ratings on a Scale of 1-5 (with 5 the highest)

Company	# Surveyed Customers	Level of Support/Service	Would you Buy Again?	Combined Rating
Orchard	10	3.78	4.22	8.00
Atlas Medical	22	3.84	4.15	7.99
LabTest	20	3.69	4.07	7.76
CareEvolve	9	3.86	3.38	7.23
4Medica	15	3.71	3.47	7.18
Siemens	5	3.50	3.25	6.75
Misys	9	2.80	3.50	6.30
Cerner	17	2.58	3.25	5.83
McKesson	8	2.83	2.63	5.46
Total-Unweighted Avg.	--	3.40	3.55	6.95

Source: LE’s 2nd Annual Web-Connectivity Survey (September 2007)