



Orchard Software Press Release: For Immediate Release

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Orchard KLAS Category Leader for 2020 in the laboratory community hospital and ambulatory markets

Orchard Software has been a leader in KLAS rankings since 2004 and remains the top LIS in the laboratory community hospital and ambulatory markets. **In the Best in KLAS report for 2020, Orchard Software, with an overall score of 90.4, was again ranked the #1 LIS vendor in the Laboratory Community Hospital/ Ambulatory category.**



Orchard has consistently led the LIS industry with high survey results in the sales and contracting, implementation and training, functionality and upgrades, service and support, and general categories.

Billie Whitehurst, Orchard’s CEO says, “We are proud to have so held the KLAS #1 LIS vendor title for so many years, and we want to thank our clients for their continued trust which allows us to stay at the top of the KLAS.”

Specifically for the 2020 KLAS award, Orchard scored an “A” in the areas of loyalty (e.g., would you purchase this product again); and operations (e.g., quality of training, ease of use). In addition, Orchard scored an “A-“ in culture (e.g., proactive service); and products (e.g., quality, functionality, new technology). Orchard also scored well in the areas of relationship and value, earning a “B.”

“Providers and payers demand better performance, usability, and interoperability from their vendor partners every year. Best in KLAS winners set the standard of excellence in their market segment. Earning a Best in KLAS award should both excite and humble the recipients. It serves as a signal to providers that they should expect only the best from the winning vendors,” explains Adam Gale, President, KLAS.



Below is a summary of Orchard’s Best in KLAS awards:

2020	Laboratory (Community Hospital/Ambulatory)	90.4
2019*	Laboratory (Community Hospital/Ambulatory)	90
2018	Laboratory (Community Hospital/Ambulatory)	85.9
2017	Laboratory (Community Hospital/Ambulatory)	90.4
2015-16	Laboratory (Small/Ambulatory)	92.3
2014	Laboratory (Small/Ambulatory)	89.4
2013	Laboratory (Ambulatory)	92
2013	Laboratory (Community)	92.7
2012	Laboratory (Ambulatory)	91.9
2012	Laboratory (Community)	90.2
2011	Laboratory (Ambulatory)	93.7
2010	Laboratory (Community)	90.2
2009	Laboratory (Community)	93.24
2009	Laboratory (Ambulatory)	91.18
2008	Laboratory (Community)	92.22
2008	Laboratory (Ambulatory)	90.8
2007	Laboratory - Community Clinical Ancillary Solutions	89.77
2006	Laboratory - Community Clinical Ancillary Solutions	89.74
2005	Community Clinical & Ancillary Solutions	89.75
2004	Community Clinical & Ancillary Solutions	89.57

*Though Orchard scored the highest in the community hospital and ambulatory laboratory category in 2019, due to changes in the healthcare industry, there were not enough LIS solutions in this category for a comparative analysis and category leader designation. In the Overall Score chart, Orchard Harvest LIS is ranked above both the software and market average.

About KLAS

KLAS, founded in 1996, is a research and consulting firm specializing in monitoring and reporting the performance of Healthcare Information Technology (HIT) vendors. Overall, KLAS actively tracks approximately 900 products from numerous vendors and has been



compiling data on healthcare IT products and service since 1996. You can learn more about [KLAS by visiting their website](#).

About Orchard

Orchard Software Corporation (Carmel, Indiana), founded in 1993, is a leader in the laboratory information system industry and offers a variety of laboratory system solutions. Orchard's products are installed in all sizes of multi-site and multi-specialty physician groups and clinics, hospitals, independent reference labs, student health centers, veterinary labs, and public health organizations. Orchard serves more than 1,800 laboratories across the country, helping them improve efficiency, reduce errors, and enhance integration. For more information regarding Orchard Software Corporation, visit www.orchardsoft.com.

For further information regarding this release or Orchard Software, visit www.orchardsoft.com, or please contact Kerry Foster at (800) 856-1948 or via email at kfoster@orchardsoft.com.